

Logistics Services

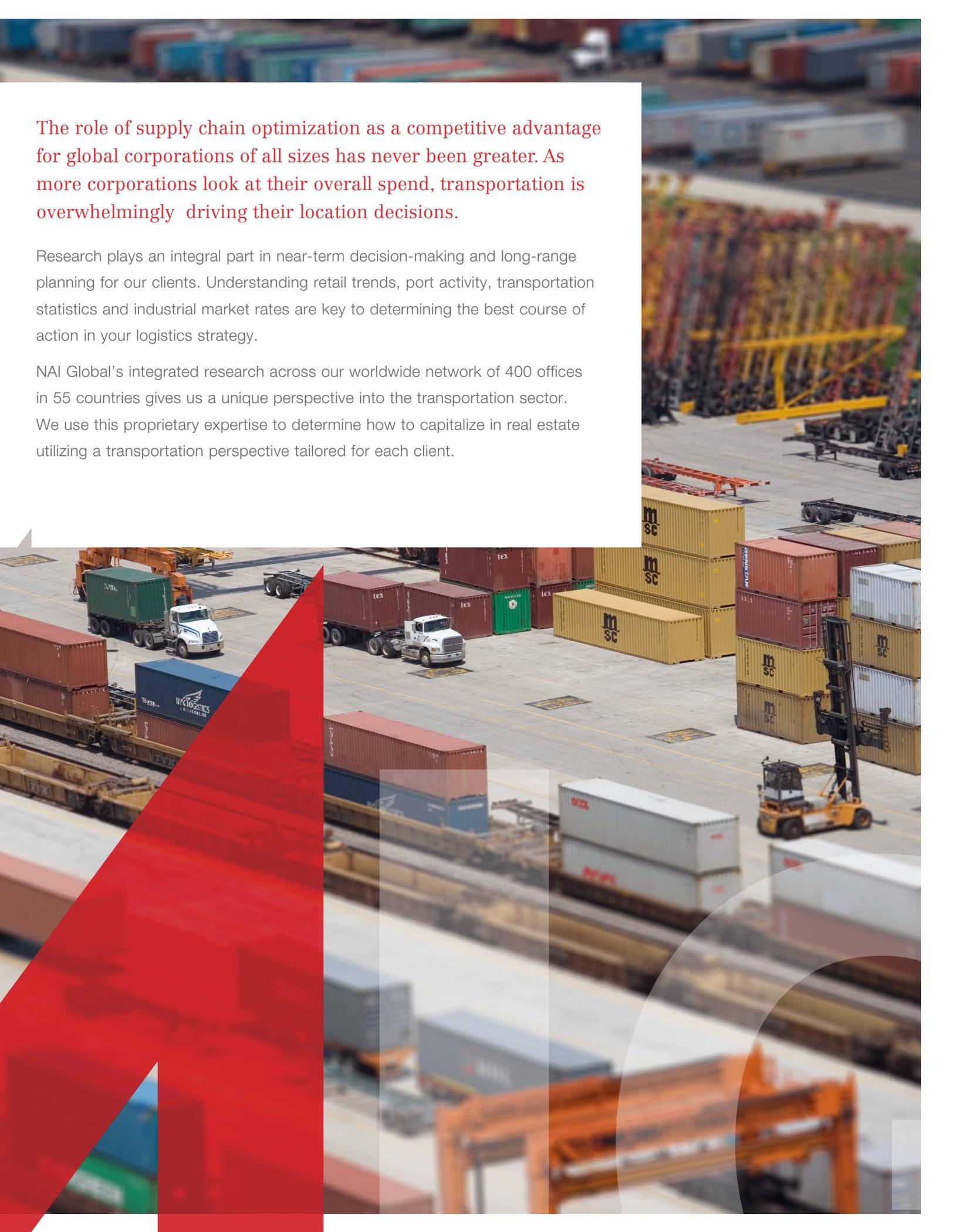


The role of supply chain optimization as a competitive advantage for global corporations of all sizes has never been greater. As more corporations look at their overall spend, transportation is overwhelmingly driving their location decisions.

Research plays an integral part in near-term decision-making and long-range planning for our clients. Understanding retail trends, port activity, transportation statistics and industrial market rates are key to determining the best course of action in your logistics strategy.

NAI Global's integrated research across our worldwide network of 400 offices in 55 countries gives us a unique perspective into the transportation sector.

We use this proprietary expertise to determine how to capitalize in real estate utilizing a transportation perspective tailored for each client.



Integrated Logistics Services

A global corporation's transportation spend is on average 10 to 12 times more than rent. While it is important to be competitive with real estate pricing, a change of \$0.05- \$0.10 per SF per year is typically minuscule compared to the projected transportation savings of 15%-20% by completing a network study of a corporate supply chain.

NAI Global's logistics team provides real estate and supply chain solutions to distribution centers and warehouse companies whose distribution and cross-dock facilities are critical to their success. Our team concentrates on the global supply chain, transportation capacity, and energy concerns, which enable us to position your real estate as a competitive advantage.

As our client you receive a dedicated team of service providers with a single-point-of-contact accountability so that your needs are thoroughly assessed and understood, and strategic plans are well developed and executed.

Acquisition & Disposition

With 400 offices worldwide with more than 5,000 brokers in 55 countries, we bring deep experience across all sectors of business. Our combined expertise gives you an advantage starting with site selection and acquisition. When your project is prime for disposition, we ensure a process of sophisticated financial modeling, underwriting, commercial judgment and negotiating skills to produce maximum results.

Project Leasing

We address every leasing assignment as if we were the owner and view each assignment from a focused, strategic angle. Our goal is not just to fill the vacant space in a property, but to increase the value of the asset by assessing the owner's needs and objectives and satisfying those goals.

Tenant Representation

With over 400 offices in 55 countries, we can scale and target our services to fit your needs. Our unique consultative process offers security and direction from over 5,000 NAI Global local experts on the ground. We navigate the details of relocation, competitive properties, market data, rental rate negotiation and TI options. As the largest global network of local market leaders, we are equipped to cater to you locally and to handle broader issues such as legal and local codes compliance as you expand regionally or globally.

Management Services

Our property management professionals team with our market-leading local office brokers to maximize an asset's value for property owners. We provide a complete range of management services from transition to day-to-day operations to disposition.

The world's largest commercial real estate network.

55 countries. 400 local offices. 5,000 local market leaders.
All actively managed to work wherever you do.

NAI Global Logistics Services

- Site Selection Analysis
- Real estate lease, purchases or sale negotiation
- Build-to-suit analysis and planning
- Sale/leasebacks
- Real estate fair market value analysis
- Land assemblages
- Drayage analysis and hours of service (HOS) legislation
- Global supply chain consultation
- FTZ (Foreign Trade Zone) consulting
- Incentive consultation



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